

UNITED STATES OF AMERICA  
BEFORE THE  
FEDERAL ENERGY REGULATORY COMMISSION

Maritimes & Northeast Pipeline, L.L.C.           §  
  §                   Docket No. RP04-\_\_\_\_-000  
  §

**PREPARED DIRECT TESTIMONY OF  
GREGG E. MCBRIDE  
ON BEHALF OF  
MARITIMES & NORTHEAST PIPELINE, L.L.C.**

1   **Q. 1   Please state your full name, title, and current place of employment.**

2   A.   My name is Gregg E. McBride, and I am Vice President of Rates and Economic  
3       Analysis for Duke Energy Gas Transmission Corporation (“DEGT”).  DEGT’s  
4       home office is located at 5400 Westheimer Court, Houston, Texas 77056.  Since  
5       M&N Management Company, the Managing Member of Maritimes & Northeast  
6       Pipeline, L.L.C. (“Maritimes”), has only a limited number of employees, many of  
7       Maritimes’ administrative functions are supported by DEGT employees.  In that  
8       capacity, I oversee the preparation of many of the various rate and tariff filings  
9       that Maritimes files with the Federal Energy Regulatory Commission (“FERC” or  
10      “Commission”).

11  **Q. 2   Please briefly summarize your educational and professional background.**

12  A.   I received a Bachelor of Science degree in Accounting from Eastern Illinois  
13      University in Charleston, Illinois, in 1978.  I have been employed with Duke  
14      Energy Corporation and its predecessor corporations, PanEnergy Corp and  
15      Panhandle Eastern Corp., since January 1979.  For over 16 of those years, I have  
16      held positions in the Regulatory Affairs Department of those corporations’  
17      respective natural gas pipeline companies.  In addition, I have held positions of

1 responsibility in the Investor Relations, Marketing, and Capacity Management  
2 departments of those corporations.

3 As part of my current responsibilities, I oversee the preparation of various  
4 rate and tariff filings that the DEGT companies file with the Commission. My  
5 responsibilities also include the preparation of economic analyses for various  
6 projects on Maritimes' behalf.

7 **Q. 3 On whose behalf are you testifying in this proceeding?**

8 A. I am testifying on behalf of Maritimes.

9 **Q. 4 Have you previously testified before the Federal Energy Regulatory**  
10 **Commission?**

11 A. I have presented testimony for the pipeline companies of DEGT and its  
12 predecessors in numerous proceedings before the Commission.

13 **Q. 5 What is the purpose of your testimony in this proceeding?**

14 A. The purpose of my testimony is to explain and support the cost allocation and rate  
15 design methodologies utilized to develop the rates proposed by Maritimes in this  
16 proceeding, as shown in Statements I and J (and supporting schedules), and as set  
17 forth on the revised sheets filed herein, as part of Maritimes' FERC Gas Tariff,  
18 First Revised Volume No. 1 ("Tariff"). The specific allocation and rate design  
19 methodologies, which I will discuss later in my testimony, follow Maritimes'  
20 established practices. In addition, I explain and provide support for the proposed  
21 Tariff changes.

22 **Q. 6 What statements, schedules, or exhibits are you sponsoring in conjunction**  
23 **with your direct testimony?**

24 A. I am sponsoring the following statements and schedules: Functionalization of  
25 Cost of Service (Schedule I-1); Overall Cost of Service by Function (Schedule

1 I-1(a)); Cost of Service by Facility (Schedule I-1(b)); Zone Operational and  
2 Maintenance Expense (Schedule I-1(c)); Basis of Allocation of Common Costs to  
3 Function (Schedule I-1(d)); Classification of Cost of Service (Schedule I-2);  
4 Allocation of Cost of Service (Schedule I-3); Transmission and Compression of  
5 Gas by Others (Schedule I-4); Comparison and Reconciliation of Estimated  
6 Operating Revenues with Cost of Service (Statement J); Summary of Billing  
7 Determinants (Schedule J-1) (co-sponsoring with Mr. William C. Penney, Jr.);  
8 and Derivation of Rates (Schedule J-2).

9 **Q. 7 Were these exhibits prepared by you or under your direction or supervision?**

10 A. Yes, all of these statements and schedules were prepared under my direction and  
11 supervision.

12 **COST ALLOCATION**

13 **Q. 8 Please explain generally the overall process utilized by Maritimes to allocate**  
14 **costs to individual services.**

15 A. After obtaining plant, operation and maintenance (“O&M”) and administrative  
16 and general (“A&G”) costs from Maritimes’ books and records, these costs are  
17 functionalized, classified, and allocated to individual services. Cost  
18 functionalization consists of identifying all costs assignable to the transmission  
19 function, which for Maritimes is all of its costs. These transmission function  
20 costs are then classified as fixed or variable. Finally, these fixed and variable  
21 transmission function costs are allocated to individual services. Ms. Sabra L.  
22 Harrington, the Vice President, Controller and Treasurer for M&N Management  
23 Company provided me with the data reflected in the statements and schedules for

1 plant costs and expenses. As verified by Ms. Harrington, the base period data  
2 included in this filing reflects the results in Maritimes' books and records.

3 **Q. 9 Please identify the cost classification and allocation methodologies utilized by**  
4 **Maritimes in this proceeding.**

5 A. Maritimes' cost of service has been classified and allocated using the Straight  
6 Fixed-Variable ("SFV") methodology, which is consistent with Maritimes'  
7 current cost classification and allocation methodology utilized in deriving its  
8 initial rates in its certificate proceeding in Docket Nos. CP96-809, *et al.*  
9 Maritimes continued to use this methodology for the rates established in its  
10 December 20, 2002 settlement of the Docket No. RP02-134, *et al.* proceeding  
11 ("Settlement"). The SFV methodology assigns fixed costs, including return on  
12 equity and related income taxes, to the reservation component and variable costs  
13 to the usage component. As approved by the Commission for Maritimes' initial  
14 rates and in the Settlement, Maritimes has developed rates for all firm services  
15 that assign 100 percent of the costs to the reservation component.

16 With respect to Maritimes' rates for incrementally priced laterals, the  
17 methodology employed by Maritimes for assigning O&M costs to these laterals is  
18 one (1) percent of gross plant, and these percentages are set out in Schedule  
19 I-1(d). This methodology is consistent with the methodology that Maritimes  
20 utilized in establishing the initial rates for the Newington, Westbrook, and  
21 Bucksport Laterals. Maritimes is assigning O&M costs to the Veazie Lateral also  
22 using one (1) percent of gross plant which is a change from the current rates  
23 where Maritimes utilized 1.3 percent of gross plant.

1 All other cost of service items for the incrementally priced laterals are  
2 determined on a direct cost basis. In other words, ad valorem taxes are based on  
3 current assessments; tax rates, depreciation, and return are calculated based on  
4 Commission-approved rates; and income taxes are based on currently effective  
5 state and federal income tax rates. The Settlement did not reset the rates for the  
6 incrementally priced laterals; the parties mutually agreed that the existing rates for  
7 the incrementally priced laterals would be left in place. An overall summary of  
8 how the various cost of service items have been allocated between Maritimes'  
9 mainline and lateral facilities is set out in Schedule I-2.

10 **Q. 10 Have you provided statements and schedules which detail the process**  
11 **described above?**

12 A. Yes. The Commission's regulations require a natural gas pipeline filing to change  
13 its rates to summarize the classification and allocation of its costs through  
14 Schedules I-1, I-1(a), I-1(b), I-1(c), I-1(d), I-2, I-3, I-4, and I-5. I have provided  
15 all of these schedules, except for Schedule I-5, which is sponsored by Mr. Joe A.  
16 Payne.

17 **Q. 11 Please describe Schedule I-1.**

18 A. Schedule I-1 shows the functionalization of the overall cost of service provided on  
19 Statement A, a statement sponsored by Mr. David S. Abbott. Since the Maritimes  
20 system consists solely of transmission facilities, the overall cost of service for  
21 Maritimes is assignable to its transmission function.

22 **Q. 12 Please describe Schedule I-1(b).**

23 A. Schedule I-1(b) takes the information from Statements C through H-4, which are  
24 sponsored by Mr. Abbott, and spreads those amounts between the mainline

1 facilities and Maritimes' four incrementally priced laterals using the allocation  
2 factors calculated in Schedule I-1(d).

3 **Q. 13 Please describe Schedule I-1(c).**

4 A. Schedule I-1(c), which is entitled "Zone Operational and Maintenance Expense,"  
5 does not contain any data since Maritimes does not employ zone rates.

6 **Q. 14 Please explain the contents of Schedule I-1(d).**

7 A. Schedule I-1(d) shows the calculation of the allocation factors used in Schedule I-  
8 1(b) under the column heading "O&M Allocation Factor No." These factors are  
9 used to allocate common expenses between the mainline and Maritimes' four  
10 incrementally-priced laterals.

11 **Q. 15 Please explain Schedule I-2.**

12 A. Schedule I-2 shows the classification of the various cost of service items utilizing  
13 the SFV methodology. Cost classifications for the overall cost of service are  
14 broken down between fixed and variable costs, and reservation and usage costs on  
15 Page 1. Pages 2 through 6 show the cost classifications for Maritimes' mainline  
16 facilities and its four incrementally-priced laterals separately. Page 7 shows the  
17 SFV percentages for the various cost of service line items, and Page 8 is a  
18 summary breakdown of the classified costs for the mainline facilities and the four  
19 incrementally-priced laterals.

20 **Q. 16 Please explain Schedule I-3.**

21 A. The Commission's regulations require that this schedule include (i) an allocation  
22 between direct sales services, (ii) an allocation between cost-of-service rates and  
23 market-based rates for products extraction, sales, and company-owned  
24 production, and (iii) an allocation of costs by function among rate zones.

1 Maritimes has provided no data on this schedule because none of the  
2 aforementioned items applies to Maritimes.

3 **Q. 17 Please explain Schedule I-4.**

4 A. This schedule does not contain any data because Maritimes does not currently  
5 have any Account 858 arrangements in place.

6 **Q. 18 Has Maritimes allocated costs to interruptible services?**

7 A. Maritimes has allocated approximately \$8 million to interruptible services in this  
8 case. The interruptible “pool” of services covered by the \$8 million allocation  
9 includes service under Rate Schedules MNIT, MNOP, MNPAL and MNTTT. As  
10 part of the Tariff changes that I will discuss later in my testimony, Maritimes is  
11 proposing to remove the interruptible sharing mechanism from its Tariff.

12 **RATE DESIGN**

13 **Q. 19 Please explain generally the process utilized by Maritimes to develop its**  
14 **proposed rates in this proceeding.**

15 A. Costs identified as mainline costs are allocated between firm and interruptible  
16 services, as shown on Schedule J-2, Page 1, based on volume determinants, as  
17 determined in Schedule J-1. Costs that have been calculated for each of the  
18 incrementally priced laterals are assigned to those lateral services.

19 **Q. 20 Please describe Schedule J-1.**

20 A. Schedule J-1 shows a comparison of the billing determinants used in Schedule  
21 G-2 to the rate design determinants used in Schedule J-2.

1 **Q.21 Please explain the rate design for firm services on Schedule J-2 used by**  
2 **Maritimes in this proceeding.**

3 A. Maritimes has developed one-part reservation rates for all of its firm services in  
4 this proceeding. With respect to mainline services, Maritimes proposes to  
5 continue using its postage-stamp rate design. To determine these mainline rates,  
6 as well as the rates for Maritimes' incremental laterals, Maritimes has divided the  
7 cost of service, as reflected on Statement I-2, Page 8, by annual volume  
8 determinants utilizing the contract numbers for those services with the exception  
9 of the Westbrook Lateral. For the Westbrook Lateral, Maritimes has taken the  
10 actual deliveries during the base period to the Granite State Gas Transmission,  
11 Inc. meter (#30005) and divided that number by 365 to determine the average  
12 daily delivery of gas through that meter of approximately 8,000 dekatherms  
13 ("Dth") per day. On Schedule J-2, Page 2 of 2, Maritimes presents the formulas  
14 for deriving rates for its Rate Schedule MN151, MN90, and MNOP services.  
15 There are no contracts for these services, and the rates are derived from the Rate  
16 Schedule MN365 service.

17 Statement J is a comparison of the revenues from Schedule G-2 versus the  
18 cost of service that has been allocated and summarized on Schedule J-2, Page 1.  
19 As noted above, the mainline cost of service from Schedule I-2, Page 8, is  
20 allocated to individual services on Schedule J-2, Page 1. As can be seen on  
21 Statement J, Line 12, the rates derived on Schedule J-2, Page 1, collect the cost of  
22 service within \$217.

1 **Q. 22 You stated that Maritimes has derived its mainline rates utilizing its**  
2 **historical postage-stamp rate design. Does the postage-stamp rate recover**  
3 **costs associated with service on Phase III?**

4 A. Yes, it does.

5 **Q. 23 Why have you proposed this rate design for recovery of the Phase III costs?**

6 A. Rolling the costs of Phase III into the postage-stamp rate is appropriate because  
7 this is not a single-purpose lateral. This is an extension of the mainline. The  
8 service associated with deliveries into Algonquin at the interconnection between  
9 Phase III and Algonquin's system in Beverly is the same service as the one  
10 Maritimes provides for deliveries into Tennessee at Dracut. In short, the long-  
11 term firm shippers can go back and forth between the Beverly and Dracut  
12 interconnections, and the shippers are the same to both points. The benefits to  
13 Maritimes' system, and in particular to its existing shippers, are demonstrated in  
14 detail in the testimony provided by Mr. William C. Penney, Jr., Mr. Christopher  
15 T. Ditzel, Mr. John J. Reed, and Dr. William B. Tye in this proceeding.

16 **Q. 24 Please explain the derivation of rates for the Rate Schedule MNPAL and**  
17 **MNTTT services.**

18 A. The Rate Schedule MNPAL service (parking and lending service) has been priced  
19 at the Rate Schedule MNIT rate as it currently is in Maritimes' Tariff. There have  
20 been no nominations made under the Rate Schedule MNPAL service since it was  
21 added to the Tariff on July 1, 2003.

22 Maritimes has proposed the same rate for the Rate Schedule MNTTT  
23 service (title transfer tracking service) as the rate that is currently in Maritimes'  
24 Tariff. Maritimes is not proposing to allocate costs to this service as there have

1           been no executed contracts under this rate schedule since it was added to the  
2           Tariff on November 1, 2002.

3                       As part of the Tariff changes that are detailed below, Maritimes is  
4           proposing to remove the interruptible revenue sharing mechanism. As noted  
5           earlier, Maritimes has allocated approximately \$8 million to interruptible services  
6           in this case.

7           **PROPOSED TARIFF CHANGES**

8           **Q. 25 Please describe the Tariff changes which Maritimes is proposing with this**  
9           **filing.**

10          A.       Generally, Maritimes is proposing to revise its fuel tracker to change the number  
11                   of calendar periods with different retainage percentages and to reflect a “cash  
12                   transaction” approach, to add procedures for bidding on capacity that is subject to  
13                   a right of first refusal (“ROFR”), to change the park and loan service offered  
14                   pursuant to Rate Schedule MNPAL to make it more flexible to customer needs  
15                   and coordinate certain aspects of the service to make it more compatible with the  
16                   other DEGT pipelines, to change the operational flow order (“OFO”) provision to  
17                   add action alerts in order to make Maritimes’ OFO provision consistent with other  
18                   DEGT pipelines, and finally, to eliminate the revenue sharing mechanism for its  
19                   off-peak firm and interruptible services.

20          **Q. 26 Please describe the revision to the fuel tracker.**

21          A.       Under Section 20 of Maritimes’ General Terms and Conditions (“GT&C”), Fuel  
22                   Retainage Quantity (“FRQ”), Maritimes tracks changes in its expenditures for  
23                   quantities of fuel and company use gas used to provide service for customers in  
24                   order to match the actual requirements for company use gas with the actual

1 compensation furnished by customers. In addition, Section 20 provides for the  
2 resolution of the actual net proceeds from Maritimes' cashout provision.  
3 Maritimes' compensation for fuel use is on an in-kind basis each month for  
4 projected fuel use requirements with a monetary basis makeup provision to  
5 reconcile differences between actual fuel use and actual in-kind retention each  
6 month.

7 The only change Maritimes proposes in the in-kind retention procedure is  
8 to reduce from four to two the number of specified calendar periods for  
9 calculating a separate in-kind retention rate or Fuel Retainage Percentage  
10 ("FRP"). Maritimes proposes no change to the Winter Period (November 1  
11 through March 31), but proposes to combine the other three periods, Spring  
12 Shoulder (April 1 through May 31), Summer (June 1 through August 31), and Fall  
13 Shoulder (September 1 through October 31), into a single specified period,  
14 designated as the Non-Winter Period. Maritimes proposes this change because  
15 there has been no significant difference in the fuel use and associated retention  
16 rates during the three historical Non-Winter Periods on Maritimes, and customers  
17 have expressed a desire to reduce the number of times that FRP factors change by  
18 season.

19 **Q. 27 What changes does Maritimes propose to implement a "cash transaction"**  
20 **approach for the fuel tracker?**

21 A. Under the monetary makeup in Section 20, Maritimes records to the FRQ  
22 Deferred Account a net monetary value each month which represents (1) the  
23 difference between the actual fuel use requirement for the month and the actual  
24 retention quantity provided by customers for the month, and (2) the net resolution

1 of the cashout provision for the month. The process of valuation of these net gas  
2 quantities is based upon the Commission-prescribed methodology set forth in *Mid*  
3 *Louisiana Gas Company*, 34 FERC ¶ 61,051 (1986), which the Commission  
4 established in connection with the historical, and now defunct, pipeline purchased  
5 gas adjustment provision. Under this methodology, valuations are based upon  
6 “deemed” purchases or sales of gas to represent the valuation of net quantities of  
7 gas on the system.

8 Maritimes proposes to utilize the “cash basis” method, which is used by  
9 Texas Eastern Transmission, LP (“TETLP”), whereby the amounts recorded to  
10 the deferred account representing the resolution of net gas differences are  
11 primarily the cash transactions which actually take place, such as the actual cash  
12 cost of purchased quantities of gas to replace shortages of gas and the actual cash  
13 proceeds from the sale of excess quantities of gas from the in-kind fuel retention  
14 process or the cashout provision.

15 **Q. 28 Why is Maritimes proposing this change to the fuel tracker?**

16 A. Maritimes believes that the cash basis provision is simpler to administer, more  
17 directly related to actual activity, easier to understand and subject to less  
18 misinterpretation by its customers, the Commission and the Commission Staff.

19 **Q. 29 What change is Maritimes proposing regarding the ROFR?**

20 A. Maritimes is proposing to change Section 4.2 of its GT&C in order to establish  
21 procedures for allocating capacity that is subject to the ROFR. Proposed Section  
22 4.2 provides the timeline for (i) the bidding process for capacity that may become  
23 available due to the termination of an existing firm service agreement, and (ii) the  
24 original shipper to match bids if the original shipper exercises its ROFR.

1 New Section 4.2 also provides additional detail regarding a firm shipper's  
2 ROFR rights. Specifically, new Section 4.2 provides that a shipper with a ROFR  
3 may retain its capacity if it matches the best bid submitted by another shipper and  
4 accepted by Maritimes, and Maritimes does not have to accept bids at rates below  
5 a rate it specifies at the beginning of the bidding process. Maritimes will  
6 determine the best bid using a net present value analysis. If Maritimes does not  
7 accept any bids, a shipper with a ROFR may retain its capacity if it agrees to pay  
8 the maximum rate, or another agreed upon rate so long as it is not below a bid that  
9 was rejected for being below the specified rate. Finally, consistent with  
10 Commission policy, new Section 4.2 makes it clear that the ROFR right applies to  
11 the allocation of capacity associated with firm service agreement terminations by  
12 either the shipper or Maritimes and to capacity associated with volumetric  
13 reductions.

14 **Q. 30 Why is Maritimes proposing this change?**

15 A. The proposed revisions to the ROFR section eliminate inconsistencies between  
16 Maritimes' Tariff and the Commission's current policies regarding ROFR rights.  
17 The proposed revisions also clarify the extent of a firm shipper's ROFR rights and  
18 provide a reasonable timeline for conducting the bidding and matching process.

19 **Q. 31 Please describe the revision to the park and loan service.**

20 A. Maritimes is proposing some administrative changes which do not affect the  
21 operation or utilization of this service by customers, or the rights and obligations  
22 of the parties to any Rate Schedule MNPAL service agreement, but simply  
23 conform the MNPAL Rate Schedule and Form of Service Agreement to the  
24 similar park and loan service offered by TETLP and Algonquin which are

1 operated, along with Maritimes, by DEGT. The proposed changes to Rate  
2 Schedule MNPAL involve the rearrangement of certain existing provisions within  
3 the Rate Schedule to (i) reflect that certain information related to the park or loan  
4 transaction will be reflected in the Exhibit(s) A to the Service Agreement rather  
5 than in the Service Agreement itself, (ii) reorganize three sections - Rate,  
6 Impairment of Receipts and Deliveries, and Balances - within the Rate Schedule  
7 so that the provisions of each of those sections are presented in a logical format,  
8 and (iii) provide for a more streamlined administrative process pursuant to which  
9 Maritimes and the customer execute a master park and loan agreement which  
10 provides for the addition of individual Exhibit(s) A to reflect the details of each  
11 park or loan transaction. The proposed changes to the Form of Service  
12 Agreement are to (i) modify the Form of Service Agreement to add the Exhibit A  
13 format, and (ii) move the details related to the specific transactions, such as the  
14 commencement and termination date of the transaction, the Maximum Park  
15 Quantity, the Maximum Loan Quantity, the applicable price(s) for the service and  
16 the Point(s) of Transaction at which the park or loan transaction will occur, from  
17 the body of the agreement to the Exhibit A.

18 **Q. 32 Why is Maritimes proposing the changes to the park and loan service?**

19 A. Maritimes believes that the proposed revisions will provide a more streamlined  
20 process for both Maritimes and its customers. In addition, the changes will enable  
21 Maritimes to conform the administration of its park and loan service to the service  
22 offered by TETLP and Algonquin. TETLP and Algonquin have offered the park  
23 and loan services in the manner contemplated by Maritimes' proposed filing since  
24 April 1, 2003, and September 1, 2003, respectively. The proposed changes to the

1 Rate Schedule will clarify the rights and obligations of both parties to the  
2 agreement by grouping all related provisions into the appropriate section within  
3 the Rate Schedule. Under the revised process, only an Exhibit A reflecting all of  
4 the details relevant to a particular transaction would be completed and executed  
5 by the two parties. Once the master agreement is executed by the parties, it  
6 becomes a simple matter to finalize the contractual arrangements for individual  
7 transactions. Maritimes implemented its park and loan service on July 1, 2003, as  
8 part of its implementation of the requirements of Order No. 637. Since that date,  
9 no customer has nominated under an MNPAL service agreement in the current  
10 format for either a park or a loan service. Therefore, the proposed changes to the  
11 Rate Schedule and the Form of Service Agreement will have no impact on any  
12 existing customer of Maritimes.

13 **Q. 33 Please describe the revision to the OFO provision.**

14 A. Maritimes proposes to add a pre-OFO in the form of an Action Alert. Maritimes  
15 also proposes to change the OFO penalty structure. The current OFO penalty is  
16 \$50.00 per Dth for failure to comply. The proposed penalty structure is 200  
17 percent times the Platts *Gas Daily* "Daily Price Survey" High Common price for  
18 "Dracut, Mass." per Dth for Action Alerts and 500 percent times the Platts *Gas*  
19 *Daily* "Daily Price Survey" High Common price for "Dracut, Mass." per Dth for  
20 OFOs.

21 **Q. 34 Why is Maritimes proposing the change to the OFO provision?**

22 A. Action Alerts and OFOs correspond to different degrees or severities of system  
23 emergencies. By adding the Action Alert, Maritimes will be able to take prior  
24 action to avert the issuance of an OFO. It allows Maritimes to tackle smaller

1 system problems before they become full-scale system emergencies. The change  
2 in the penalty structure applies a market responsive cost to an out-of-balance  
3 customer who fails to heed an Action Alert or OFO. The different levels of  
4 penalties for Action Alerts and OFOs reflect the different levels of severity of  
5 system problems for which Action Alerts and OFOs would be issued. It is  
6 necessary that some cost be associated with a failure to heed an Action Alert, but  
7 the Action Alert penalty is still significantly less than the OFO penalty.

8 **Q. 35 Please describe the revenue sharing mechanism which, as you stated earlier,**  
9 **is being eliminated.**

10 A. Under Section 33 of the GT&C, Revenue Sharing Mechanism, Maritimes  
11 provides for revenue sharing in the event that revenues under Rate Schedules  
12 MNOP and MNIT exceed \$19 million. Maritimes shared 90 percent of any  
13 excess revenues with the customers with the remaining 10 percent retained by  
14 Maritimes.

15 **Q. 36 Why is Maritimes proposing the elimination of the revenue sharing**  
16 **mechanism?**

17 A. The provision was included in the Tariff during Maritimes' original certificate  
18 proceeding, in Docket No. RP96-178, *et al.*, on the premise that the allocated cost  
19 for such rate schedules had not been proven to be the appropriate measure of the  
20 cost of those services, resulting in the possibility that the pipeline might earn  
21 revenues in excess of the allocated costs. Maritimes' actual experience suggests  
22 that the cost allocated to the services in this proceeding is the appropriate measure  
23 of costs, providing Maritimes with the proper balance of risk and incentives, thus  
24 making it appropriate to eliminate the revenue sharing mechanism as no longer  
25 necessary.

1 **Q. 37 Does this conclude your prepared direct testimony?**

2 A. Yes, it does.

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UNITED STATES OF AMERICA  
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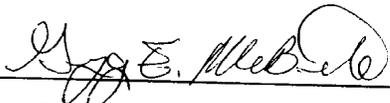
Maritimes & Northeast Pipeline, L.L.C.

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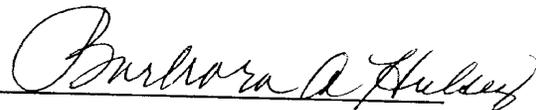
Docket No. RP04-

**AFFIDAVIT OF GREGG E. MCBRIDE**

**GREGG E. MCBRIDE**, being first duly sworn, on oath states that he is the witness whose Prepared Direct Testimony is filed herein; that, if asked the questions which appear in the text of aforesaid Prepared Direct Testimony, affiant would give the answers that are herein set forth; and that affiant adopts the aforesaid Prepared Direct Testimony as his sworn, direct testimony in this proceeding.

  
\_\_\_\_\_  
**GREGG E. MCBRIDE**

**SUBSCRIBED AND SWORN TO** before me, a Notary Public in and for the State of Texas, County of Harris, this 22<sup>ND</sup> day of June, 2004.

  
\_\_\_\_\_  
**Notary Public**

My commission expires: 10-2-04

